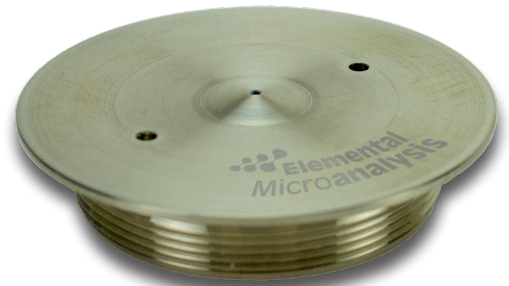


## Now offering ICP-MS cones

Our **45 years** of expertise in offering high quality OEM alternative consumables to our customers is now extended to cover your ICP-MS needs! Elemental Microanalysis is pleased to announce we now offer ICP-MS consumables (cones and skimmers) that seamlessly support the needs of our customers who have trace elemental analysis capability laboratories.



*Sample Cone (V3009)*

As the leading independent supplier of elemental analysis consumables, we can offer a substantial savings in comparison to the prices charged by the original supplier of your instrument. Ordering with Elemental Microanalysis gives you the assurance of quality while providing price savings for your lab.

OEM No.	EMAL No.	Description	Material	Suitable for the following PerkinElmer® instruments		
				ELAN 250	ELAN 500	ELAN 5000
WE01-3087	V3000	Sample Cone	Nickel	x	x	x
N812-2000	V3001	Skimmer Cone	Nickel	x	x	x

OEM No.	EMAL No.	Description	Material	Suitable for the following PerkinElmer® instruments			
				ELAN 6000	ELAN 6100	ELAN 9000	ELAN DRC
WE02-1140	V3002	Sample Cone	Nickel	x	x	x	x
WE02-1137	V3003	Skimmer Cone	Nickel	x	x	x	x
WE02-7802	V3004	Sample Cone	Platinum	x	x	x	x
WE02-7803	V3005	Skimmer Cone	Platinum	x	x	x	x
WE01-7142	V3006	Cone Insertion Tool		x			

OEM No.	EMAL No.	Description	Material	Suitable for the following PerkinElmer® instruments				
				NexION 300	NexION 350	NexION 1000	NexION 2000	NexION 5000
W103-3995	V3007	Hyper Skimmer Cone	Aluminium	x	x	x	x	
W102-6356	V3008	Skimmer Cone	Nickel	x	x	x	x	x
W103-3612	V3009	Sample Cone	Nickel	x	x	x	x	x
W102-6907	V3010	Skimmer Cone	Platinum	x	x	x	x	x
W103-3614	V3011	Sample Cone	Platinum	x	x	x	x	x

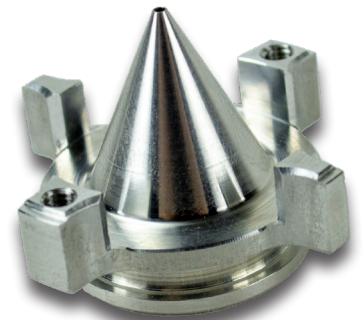


Elemental Microanalysis has grown from small beginnings over 45 years ago as a micro-analytical laboratory to its current form as a leading manufacturer and

supplier of consumables, supplies and other products for elemental analysers. We operate from our purpose-built factory, warehouse and laboratory complex in Devon, UK.

You learn a lot in 45 years – a lot about your products – how to make them and how to use them; a lot about your customers and their needs. We have been developing, refining and using products for elemental analysis since 1976 and have a unique in-depth knowledge of instruments from all manufacturers.

These days we offer the world’s largest range of products for elemental analysers, sending our products to customers across the globe. We take great care with the quality of our products. The vast majority are manufactured in-house by our trained technicians within our ISO 9001:2015 accredited quality system. But we don’t just make the products – we use them every day in our own analytical laboratory, giving us constant feedback on their performance. **We do not compromise on quality and don’t expect you to either.** Our total satisfaction guarantee backs up our commitment to our product quality.



*Hyper Skimmer Cone (V3007)*

## ‘Price is what you pay, value is what you get’.



*Skimmer Cone (V3008)*

As the leading independent supplier of elemental analysis consumables, **we can offer a substantial savings in comparison to the prices charged by the original supplier of your instrument.** But we know that you need more from a supplier than simply low prices. You need to buy with the confidence that your analysis will not be compromised by poor quality consumables and the knowledge that your supplier has all the resources to provide the full range of support that you expect.

We will always treat our customers with honesty and integrity. If we do make a mistake, we don’t try to hide it – we recognise it and put it right.

We won’t sell you short measure, and we won’t mislead you in any way. Our business is built on long-term relationships, as our customers will testify – many have been with us for more than 30 years.



## Guaranteed quality

Our company’s quality system is certified to ISO 9001:2015 by LRQA, we have an ISO/IEC 17025:2017 UKAS accredited Testing Laboratory, and we are an ISO/IEC 17034:2016 UKAS accredited Reference Material Producer. Our confidence in our products allows us to offer you a total satisfaction guarantee: if our product does not perform at least as well as the brand of product you usually use, you can return it for a full refund.

